



From DBR to Simplified-DBR

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Outline

- **A historical perspective.**
- **What to change?**
- **What to change to? The toolkit of S-DBR.**
- **When S-DBR would not fit?**
- **Just a little about how to cause the change.**



Learning from the development of concepts

- **As TOC has significantly progressed since its initial development in 1985 – there must be something we can learn from the way ideas were formed.**
- **That initial verbalization was largely based on the OPT thoughtware that was developed in the early 80s.**
 - **Realizing software in itself does not change people's mind.**
- **Since then TOC has expanded its scope**
 - **TP, CCPM, Marketing and Sales and lately also Strategy and the concept of the ever-flourishing organization.**

Learning from the development of concepts

- **Few years ago some important changes to TOC in Manufacturing were introduced.**
 - **It is beneficial to understand the shift of ideas and especially the change in the focus.**
 - **The first shift, from OPT to DBR, happened before the TOC and the five steps were verbalized.**
 - **Then buffer management was introduced.**
 - **Then the DBR technique has shifted to S-DBR.**
 - **Then came the development of make-to-availability.**
 - **All those shifts can be characterized as becoming simpler, and also by moving from detailed planning to setting the priorities right.**

OPT was all about planning!

Execution meant simply following the schedule

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- **Planning means making decisions **ahead of time**.**
 - Which makes some decisions more vulnerable to **Murphy**.
 - There must be a reason for a specific decision to be taken at the planning session.
 - Most detailed plans suffer from frequent changes in the execution phase.
 - So, what decisions should be included in the planning?
 - and what should be left for the execution?



From OPT to DBR

- **DBR was developed as a departure from OPT, which was an early and very sophisticated advanced planning and scheduling software.**
 - **Eli Goldratt realized the need to be simple with very clear rationale.**
 - **The emerged understanding backed the idea that there was no need for software.**
- **The detailed planning (finite capacity scheduling) was limited to just one resource.**
 - **None of the other resources were scheduled.**

From OPT to DBR

- **Buffers were added to protect the sequence of the capacity-constraint-resource (CCR) and the timely shipment to the client.**
 - **Three buffers were used:**
 1. **The CCR buffer** protecting the detailed schedule of the CCR.
 2. **The shipping buffer** protecting the delivery dates. The CCR schedule had to ensure there is enough shipping buffer.
 3. **The assembly buffer** was required to ensure that materials that do not go through the CCR would be released on time.

The main insight of TOC

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Fluctuating market demand



List of orders



A complicated shop floor



Raw materials

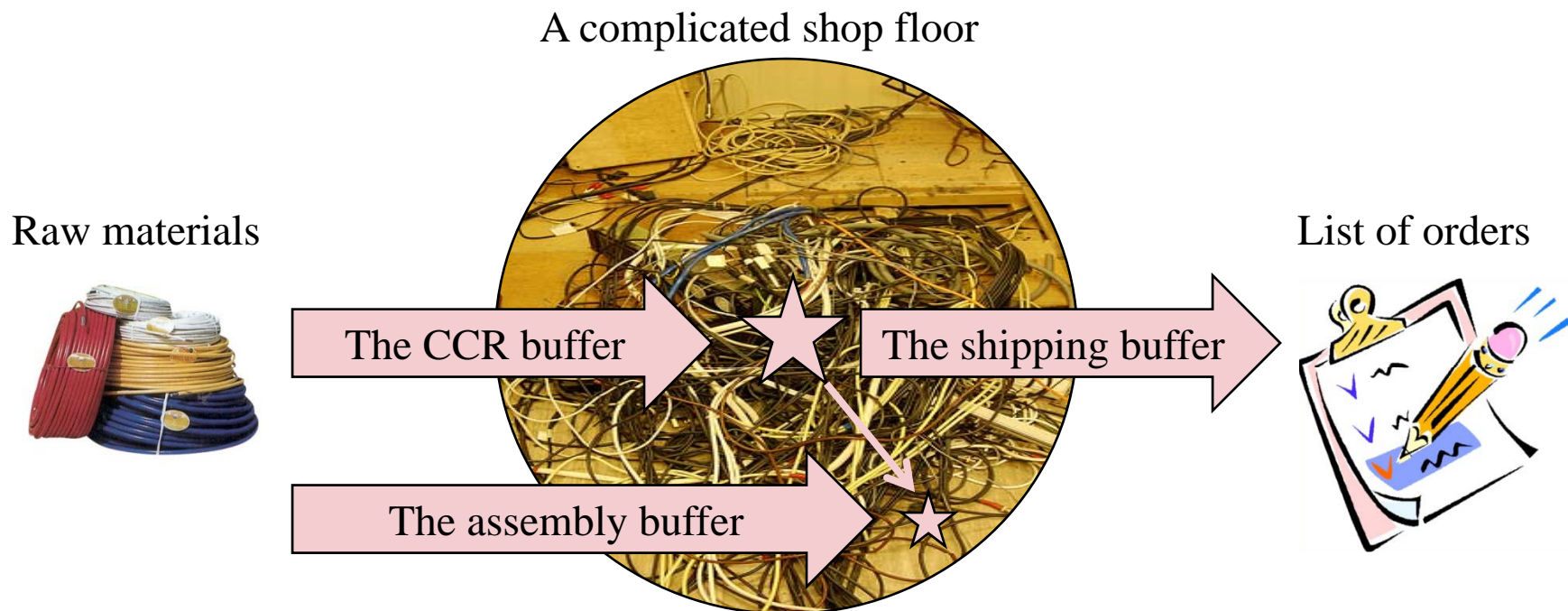


Murphy

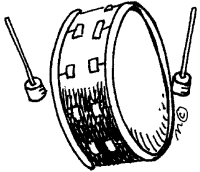


The critical insight of TOC is that only ONE bottleneck or capacity-constraint-resource (CCR) really governs the performance of the whole system

The buffers in traditional DBR



The Drum-Buffer-Rope (DBR) planning



- **The Drum is the schedule of the CCR based on the orders at hand.**



- **Buffer is a protection mechanism to keep the drum from disruptions.**

- **Buffers became a critical part of the planning.**



- **Rope is the raw materials schedule – forcing the choke of the release.**

- **Preventing too much WIP.**

- **All in all DBR represented a huge simplification of the planning.**

The appearance of Buffer Management

- In the early days of DBR there were no guiding rules for the execution phase.
- Then Eli Goldratt developed the idea of Buffer Management to dictate the priorities in execution.
 - Monitoring the actual consumption of the time buffer.
 - Dividing it to the three colors: Green, Yellow and Red.
 - Management should intervene only to flow red orders out.
- It took time for us to understand the contribution of Buffer Management.
 - Especially its impact on the distinction between planning and execution.



Two conceptual challenges at traditional DBR

- 1. Should the constraint lie in the **market demand** or **inside the organization**?**
 - It was assumed we cannot have both at the same time.
 - At the time the thinking was that the strategic constraint is under better control when it is inside the organization.
- 2. Suppose we do have an active CCR – is there a need to schedule it in detail?**
 - What is the damage if the sequence is not kept?



The relationships between the internal capacity and the market demand

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- The price we pay for having an internal capacity constraint:
 - **Delivery times are relatively long.**
 - Because of the wait time at the CCR.
 - **Due-date performance is threatened.**
 - Any interruption on the CCR itself puts the rest of the orders in the queue at a certain risk.
 - Fact of life: clients are not interested that their supplier has a bottleneck - **when they feel their deliveries are compromised they look elsewhere.**



Changing the focus to be on the demand – the immediate ramifications

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- **Focusing on the market demand is target to achieve the following:**
 - Expanding the current (potential) demand.
 - Charging higher price for higher value.
 - For instance, by delivering faster and/or more reliably.
 - Making the shorter and reliable delivery valid at all times!
- **Being able to focus on the demand requires **protective capacity** even on the “weakest link” itself!**
 - **Actually it means the CCR has to **subordinate to the market demand!****
 - Meeting the commitments at all times.

Challenging the technique of traditional DBR

- **The damage of scheduling the CCR:**
 - Inflexibility in dealing with urgent requests and other changes in priorities.
 - Rescheduling causes changes to many orders.
 - **The scheduling process itself is batch oriented.**
 - Orders wait to be scheduled.
 - Scheduling the CCR for make-to-availability is especially damaging because of the inflexibility it imposes.
- **Maintaining three different buffers is difficult to implement and it creates conflicts in priority.**

Challenging the technique of traditional DBR

- **What prevents us from deciding upon the exact sequencing of the CCR in the last minute?**
 - **We need to know when **to release the orders**.**
 - Providing enough time to be delivered on time.
 - Providing enough time to ensure the CCR is not starved.
 - **We like not to waste too much capacity of the CCR.**
 - Do we lose the precious capacity of the CCR if the CCR deviates from the sequence?
 - Only when the CCR is subject to strong **sequence-dependent-setups** there is a waste of capacity of the CCR.
- **Note, the CCR-Buffer protects the sequence on the CCR**
 - **not just preventing starvation.**

The direction of the solution

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- The necessary ingredients of the solution for make-to-order:
 - The planning is able to link between the need to **meet all the commitments to the market** and having enough **capacity of the CCR**.
 - There is **one time buffer per order**.
 - The focus in the execution phase is definitely **on the market demand**.
 - There is **one** clear list of priorities based on the color code of green-yellow-red.

The Planned Load - The tool for checking the capacity

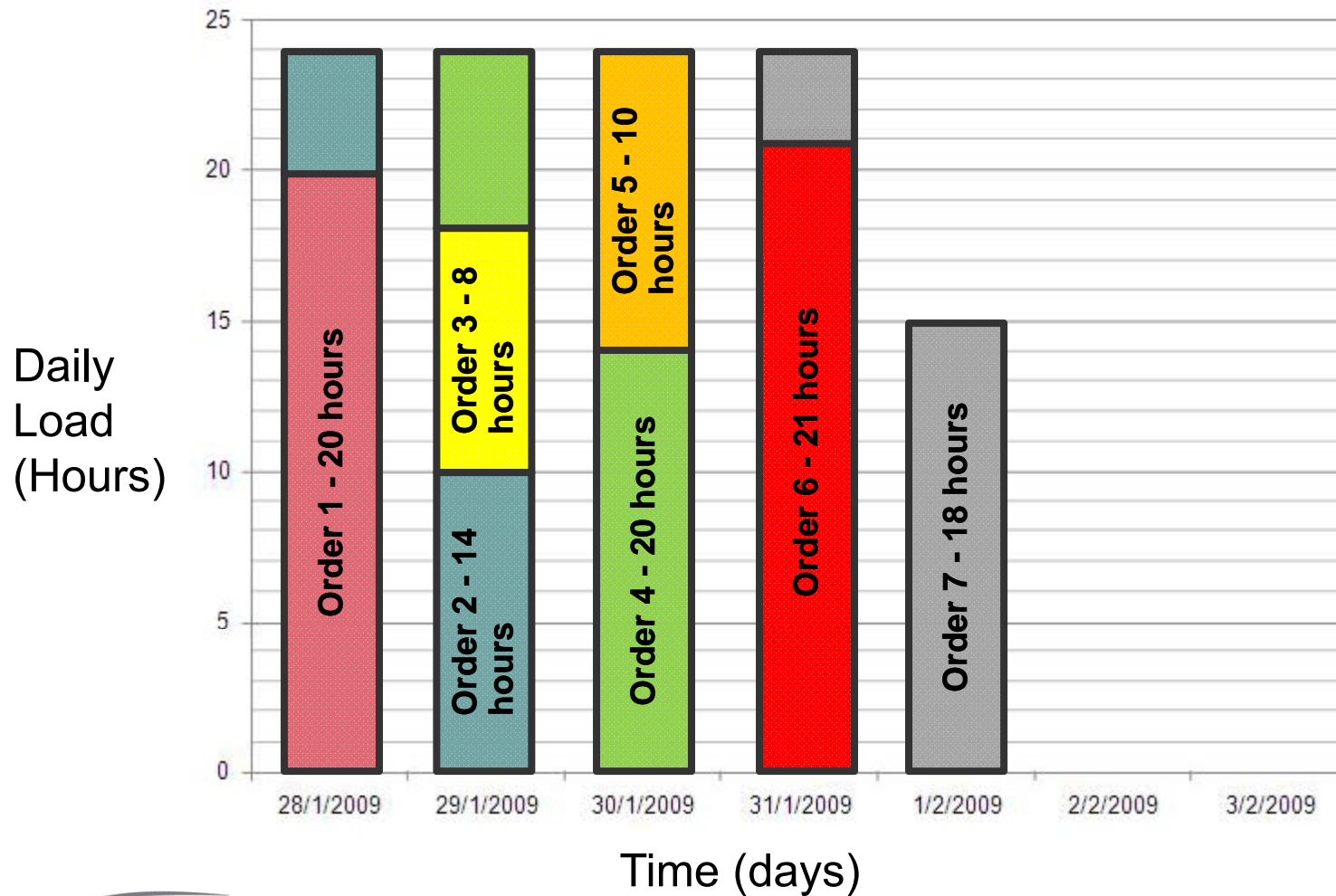
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- The following concept of DBR is still a cornerstone in the proposed S-DBR solution:
 - Complex as the operational system may be, the output is dominated by one resource with the least capacity.
- Based on that concept, the capacity monitoring, replacing the detailed schedule, is based on the following concept:

Definition – Planned Load:

The Planned load is the accumulation of the derived load on the CCR of all the firm orders that have to be delivered within a certain horizon of time.

A visual representation of the planned load

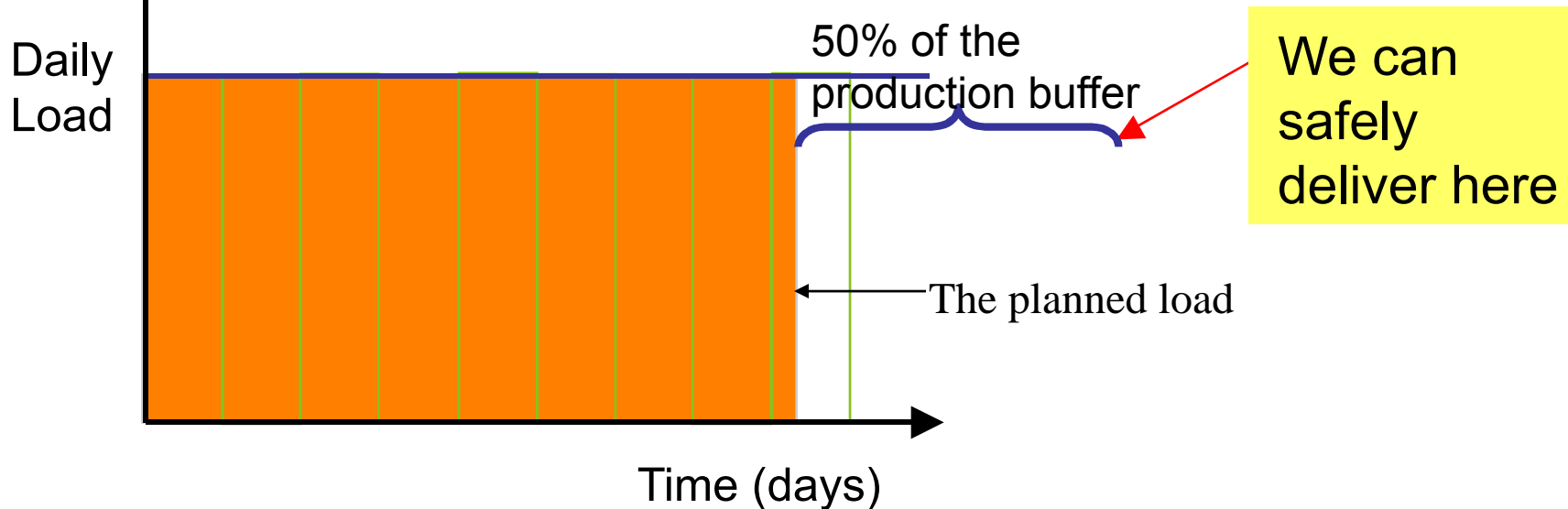


The critical information obtained from the planned-load

- The most important feature of the planned load is:
A rough estimation of the time for a new order to wait until being processed by the CCR
- This time estimation allows us to determine a “safe-date” for which we can commit to complete the new order.
 - We need to add certain time to the planned-load to provide the order with enough time to be processed by the CCR and the downstream operations.
 - Considering also possible delays and flexibility given to the CCR in deciding when to process that order.
 - The default in S-DBR is to add $\frac{1}{2}$ of the production buffer time to the planned load to determine the safe date.

Using the planned-load to estimate safe delivery dates for new incoming orders

All the required CCR load for the orders that have a committed delivery date have been accumulated here.



The subtle difference between the planned - load and the detailed schedule of the CCR

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- The planned-load looks like a schedule because it places the required CCR's operations on the time frame.
 - But, it **does not impose** the sequence on the operators.
 - Many times the time allotted to an order on the planned-load is not realistic.
 - For instance, when several different operations require the CCR for the same order.
- All we need the planned-load for is **to estimate the earliest due-date for a new order that is pretty certain.**
 - And for that the rough estimation is enough.
 - Having capacity requirements and response time together creates an effective tool for monitoring capacity.
 - The overall buffer time provides enough flexibility to maneuver the actual sequence on the CCR.

Sales and Production planning in S-DBR

- **The planned-load is used to support decisions on committing to reliable due-dates.**
 - **Not necessarily Sales should always offer the safe-date.**
 - **At peak-times the safe-dates get longer due to the longer queue of work already committed to be delivered.**
 - **At off-peak times the safe-dates are relatively early.**
- **The visibility of the “safe-dates” should be easily accessed by the sales people as the critical information required from Production.**



The advantages of S-DBR over DBR

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- **The managerial focus is put mainly on the market demand.**
- **Sales are properly supported online by giving a direct access to “safe-dates” for any new order.**
- **Buffer management in S-DBR is much more effective in handling the priorities than the three separate buffers in DBR.**
- **S-DBR can be implemented faster – bring results sooner.**



The advantages of S-DBR over DBR

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- **S-DBR requires much simpler algorithm from the supporting software than DBR.**
 - **To illustrate the complexities DBR sometimes faces:**
 - **Scheduling several CCR operations for one order.**
 - **Scheduling several non-identical units of the CCR.**
 - **Scheduling resources like ovens, which take several orders and work on the whole batch rather than one piece at the time.**
 - **All the above do not complicate the S-DBR algorithm and it remains effective.**
- **When the constraint moves to another resource, S-DBR needs only to change the ID for the planned-load.**

When S-DBR cannot apply

- The idea of refraining from detailed schedule of the CCR and yet being able to control the CCR's capacity is based on the assumption:

The sequence of production does not significantly impact the capacity.

- The one situation where the above assumption is not valid is called: **sequence-dependent setups**.
 - The setup time heavily depends on both the previous setup and the next one.
 - This situation calls for having to follow a “preferred sequence”, which means very limited ability to expedite.
 - Handling this situation is beyond the scope of the webinar.

Implementing S-DBR

- Important insight regarding implementation of a paradigm change is:
 - It is imperative to get results very soon!**
 - This means we must plan the implementation so the first steps will already generate significant results.
 - There is definitely no need to identify the weakest link / CCR at the start of the implementation.
- The first and most important action has to be: **choking the release.**
 - Limiting the WIP to contain only what has to be delivered within the production time buffer.
- The default for the initial production buffer is: **50% of the current production lead-time.**

DBR from a different perspective: guidelines for ANY planning

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- **Drum:** Identify and carefully plan the critical areas where any deviation would clearly cause damage (to the objectives of the planning).
- **Buffer:** Protecting the drum instructions mainly from disruptions at the non-critical areas.
- **Rope:** Protects the buffers from over-protection.
 - Usually is means choking the release of work/missions to ensure adequate protective capacity.
- Note, protective capacity is part of the overall buffering system.
- The above is true for S-DBR, CCPM and for any type of planning.

The road to simple and effective solutions

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- **The concepts for managing manufacturing organizations were not invented in very short time.**
- **Coming out of complexity to recognize the simple rules behind it is not easy.**
- **Once we recognize the distinction between planning and execution we move to a simpler, yet effective, scheme.**
- **And the basics of TOC still hold!**



Questions?



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Eli Schragenheim's new book,
together with Bill Dettmer and
Wayne Patterson:

*Supply Chain Management at
Warp Speed*

Will be out in May 2009

Covering the new knowledge in
Make-to-order, Make-to-
Availability and Distribution.



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